



**Camelot Communications Group Inc. DBA Coranet Corp. is recognized as a Cisco TelePresence Video Advanced Authorized Technology Provider Partner in the United States**

**New York, NY – February 3, 2012** Camelot Communications Group Inc. DBA Coranet Corp. announced today that it has achieved [TelePresence Video Advanced](#) Authorized Technology Provider (ATP) status from Cisco. This designation recognizes Camelot Communications Group Inc. DBA Coranet Corp. as having fulfilled the training requirements and program prerequisites to sell, deploy and support Cisco TelePresence Video products and solutions at the Advanced level.

The Cisco TelePresence Video Advanced ATP Program is focused on providing a new way of working in which everyone, everywhere can be more productive through face-to-face collaboration with TelePresence Video solutions. The Advanced-level program's goal is to enable partners to market TelePresence Video endpoints with a full breadth of infrastructure solutions in addition to managed videoconferencing services.

Margaret Marcucci, CEO of Camelot Communications Group Inc. DBA Coranet Corp. said, "Receiving this advanced certification recognizes our investment and commitment to the Cisco TelePresence solution."

Marcucci added, "Businesses of all sizes are increasingly turning to new video applications that help increase productivity while delivering cost savings. Cisco TelePresence offers a powerful business collaboration tool that can be delivered over robust, high-performance IP networks.

"The Cisco TelePresence Video Advanced ATP Program is designed to enable partners to take advantage of the tremendous market opportunities ahead—not only in the telepresence space but also in the overall collaboration market," said Richard McLeod, senior director of collaboration for worldwide channels at Cisco. "As a Cisco

TelePresence Video Advanced ATP Partner, Camelot Communications Group Inc. DBA Coranet Corp. has made an investment in the sales, technical and life cycle services capabilities needed to deliver the industry's most comprehensive and interoperable Cisco TelePresence Video portfolio.”

The Cisco Authorized Technology Provider (ATP) Program is part of the Cisco go-to-market strategy for emerging technologies. The program helps Cisco to define the knowledge, skills and services that channel partners need to successfully sell, deploy and support an emerging technology. As the market changes, an ATP designation may be discontinued or may evolve into a Cisco specialization.

### **About Cisco TelePresence and Video Collaboration Solutions**

Cisco TelePresence® and Video collaboration solutions provide life-like, high-definition, conferencing facilities with superior audio and video, allowing participants to meet their colleagues, customers and business partners across a virtual table. Participants can enjoy a same-room meeting experience, even if they are located in different locations around the world. Participants can also meet more often and enjoy more productive sessions, helping to improve business interactions while potentially building stronger customer relationships, accelerating sales cycles, improving project management and forming tighter integration with remote offices.

### **About Camelot Communications Group Inc. DBA Coranet Corp.**

**Camelot Communications Group Inc. DBA Coranet Corp.** is a technology services company with expertise in building, installing and managing your voice, data and video infrastructure networks. Founded in 1987 as a Woman Owned Business, we employ over 150 associates including a wide range of field technicians, engineers, project managers and customer care representatives on a national basis. We are committed to creating and maintaining long-term relationships with our clients and continually work to guarantee that their needs are met and expectations are exceeded. Our goal is to simplify the use of our client's current technology and provide a broader set of solutions over time that put us at the core of our client's network.

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